



**One share.** A world of private company opportunities.

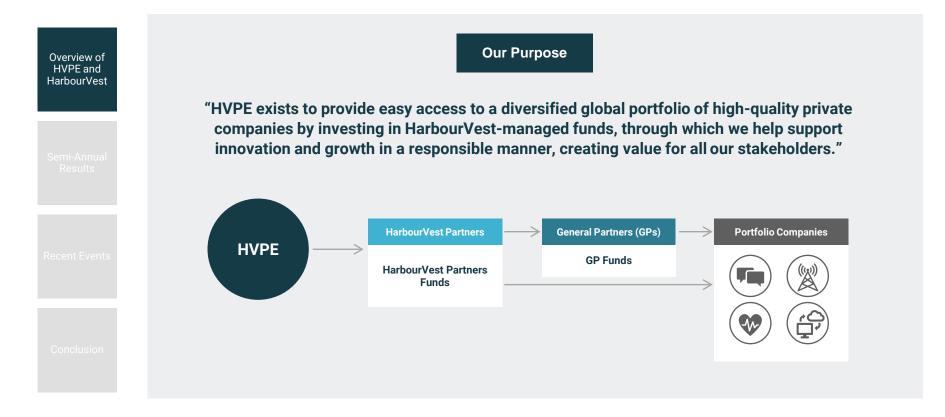
# Semi Annual Results Six Months to 31 July 2022

October 2022



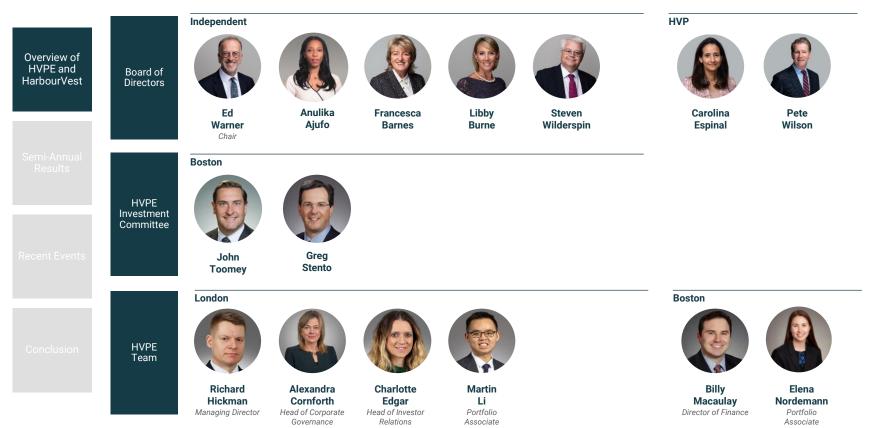
### What we do





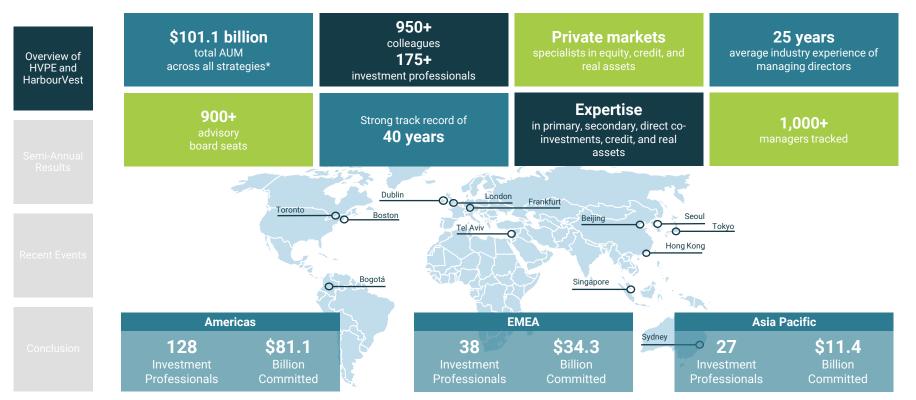
# Who makes it happen





### **HarbourVest Partners, the Manager**



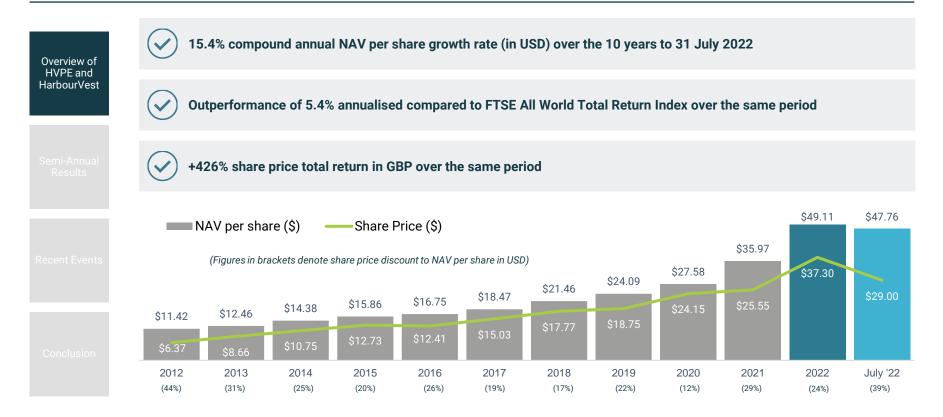


Top section: As of June 30, 2022. \*Reflects committed capital from LPs for all active funds/accounts, excludes any funds / accounts that are in extension, liquidation, or fully liquidated. \*1,000+ managers tracked\* refers to HarbourVest Partners having invested with 1,000+ managers since inception and, as such, investment-level performance is tracked for 1,000+ managers

Bottom section: As of June 30, 2022. Based on primary, secondary, and direct investments made by HarbourVest since inception. Commitment amounts reflect the aggregate commitments made by HarbourVest to primary, secondary, and direct investments since inception, and are presented gross of leverage. Arrows indicate HarbourVest team location. \*Singapore office opened May 2021. Frankfurt office opened July 2021. Sydney office opened August 2022.

### **Our performance**

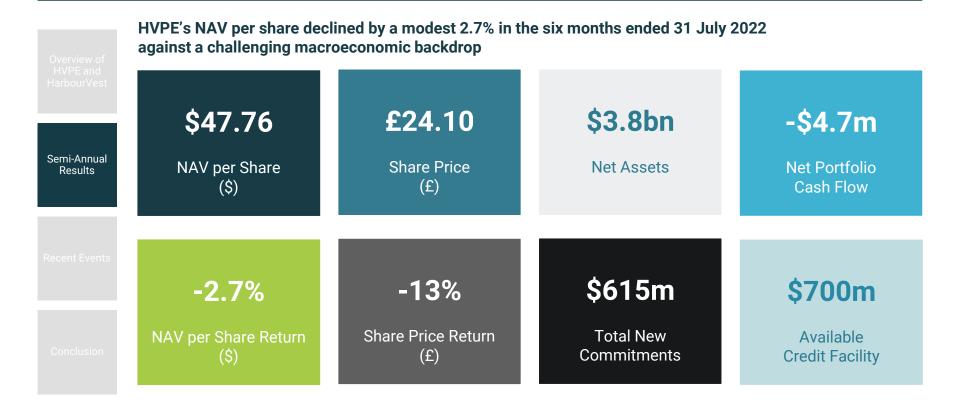




Past performance is not indicative of, or a guarantee of, future performance. The value of an investment in the Company may fluctuate and share prices and returns may go down as well as up. In total there are over 10,000 companies in the portfolio and the top 1,000 companies represent 84% of investment NAV at 31 July 2022. 10-year comparisons reflect growth in the 10 years to 31 July 2022.

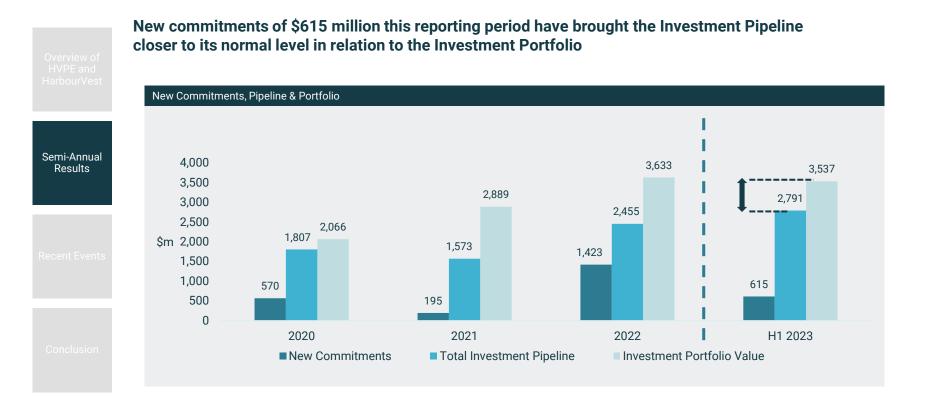
### **HVPE's Semi-Annual Results in Numbers**





### **Overview of portfolio position**





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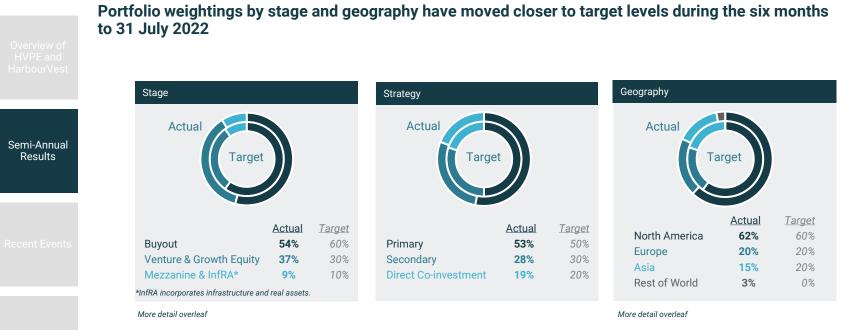
### **Portfolio cash flows**



Calls and distributions were broadly on par with each other in the reporting period, with marginal net negative cash flow of \$4.7 million Investment and Distributions 1000 40% 800 30% 600 Semi-Annual 20% Results 835 400 10% 200 308 290 Śm 0% n 276 10% 324 200 431 515 20% 400 600 30% 2021 2020 2022 H1 2023 Cash Invested (Calls) **Distributions Received** Distributions % of Average Portfolio Value (RHS)

### **Strategic diversification**



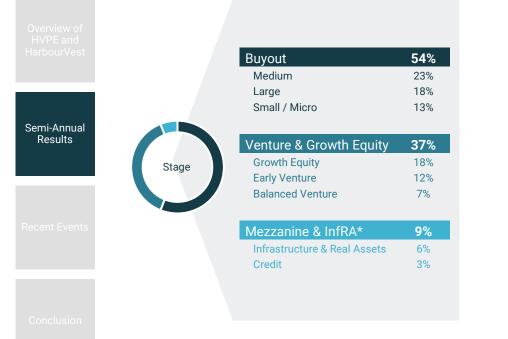


Conclusion

As at 31 July 2022. The diversification is based on the fair value of the underlying investments, as estimated by the Investment Manager. Diversification by stage, strategy, and geography is based on the estimated NAV of partnership investments within HVPE's fund of funds and company investments within HVPE's co-investment funds.

### Strategic diversification breakdown





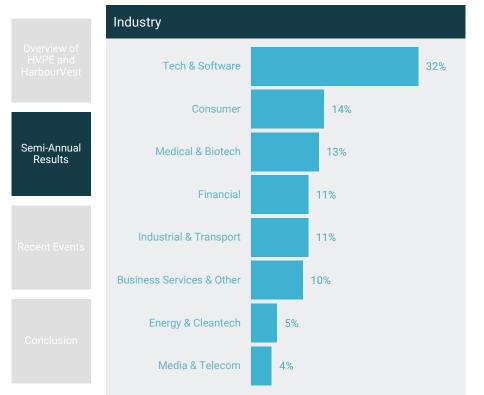
	North America	60%
	US	57%
	Canada	3%
	Europe	21%
	United Kingdom	6%
	Germany	3%
	Netherlands	2%
	Other – Europe	10%
iy	Asia	15%
	China	7%
	India	2%
	Australia	2%
	Other – Asia	4%
	ROW	4%
	Latin America	2%
	Middle East	1%
	Other – ROW	1%

\*InfRA incorporates infrastructure and real assets.

As at 31 July 2022. The diversification is based on the fair value of the underlying investments, as estimated by the Investment Manager. Diversification by stage is based on the estimated NAV of partnership investments within HVPE's fund of funds and company investments within HVPE's co-investment funds. Geography diversification is based on the reported value of the underlying company investments for both fund of funds and co-investment funds, and therefore percentages do not tie to the previous slide.

# **Industry diversification**

























As at 31 July 2022. Industry diversification is based on the reported value of the underlying company investments for both fund of funds and co-investment funds

### **New commitments**



Total Amount

\$25m

\$25m

Total of \$615 million committed to six funds and one secondary co-investment in the six months to 31 July 2022 Primary Secondary Direct Description Total Amount Description **Total Amount** Description US-focused buyout fund of funds \$250m Secondary co-investment fund (x1) \$25m Global direct co-investment fund US-focused venture fund of funds \$115m Total Total \$25m Semi-Annual Results Asia-focused multi-strategy fund of \$90m funds Global multi-strategy fund of funds \$75m US-focused small buyout fund of funds \$35m \$565m Total

Conclusion

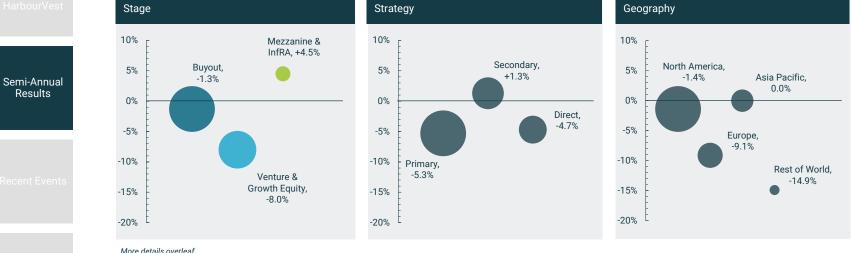
### Total: \$615 million

Past performance is not indicative of, or a guarantee of, future performance. The value of an investment in the Company may fluctuate and share prices and returns may go down as well as up.

### **Investment Portfolio movement**



# Net loss on investments of \$101 million in the six months ended 31 July 2022



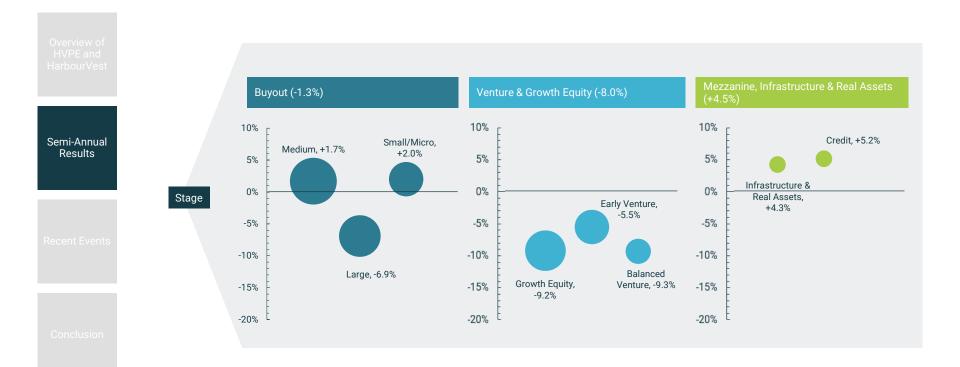
Conclusion

#### \*InfRA incorporates infrastructure and real assets.

The size of the circles represent the relative weighting of each category in the portfolio diversification as noted on Slide 9. InfRA incorporates infrastructure and real assets. Note that the net loss of \$101 million is at the fund level and net of all management fees and carry charged by underlying GPs and HarbourVest, while the percentage gains are at the underlying partnership level and are net of GP fees and carry, gross of HarbourVest fees and carry. Past performance is not indicative of, or a guarantee of, future performance. The value of an investment in the Company may fluctuate and share prices and returns may og down as well as up.

### **Investment Portfolio movement breakdown**





The size of the circles represent the relative weighting of each category in the portfolio diversification as noted on Slide 9. The percentage gains are at the underlying partnership level and are net of GP fees and carry, gross of HarbourVest fees and carry. Past performance is not indicative of, or a guarantee of, future performance. The value of an investment in the Company may fluctuate and share prices and returns may go down as well as up.

### **Balanced vintage profile**

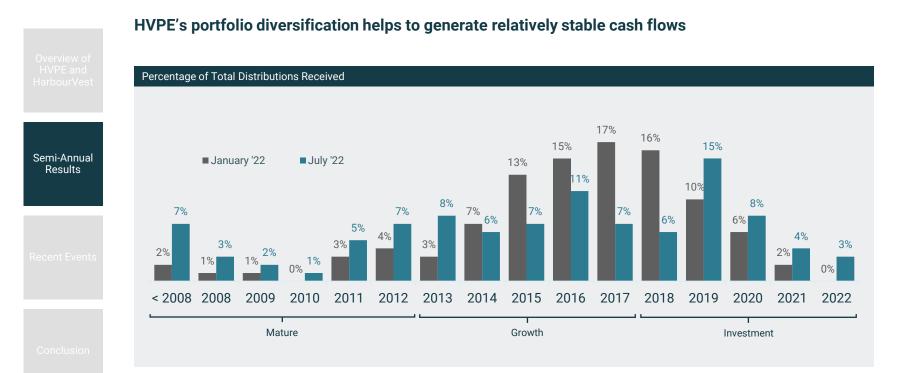


#### Investment in a broad range of vintages optimises risk-adjusted returns Vintage Profile: Percentage of Investment Portfolio (Partnerships) 15%15% 13% Semi-Annual ■ July '22 12% 2% 12%12% ■ January '22 , 11% Results 9% 9% 9% 8% 8% 6% 6% 6% 5% 4% 3% 3% 3% 2% 2% 1% 1% \_0% 0% 0% 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 < 2008Mature Growth Investment

Vintages calculated as a percentage of HVPE's investment portfolio, based on reported values at January 31, 2022 and July 31, 2022. Past performance is not indicative of, or a guarantee of, future performance. The value of an investment in the Company may fluctuate and share prices and returns may go down as well as up.

### **Realisations spread broadly by vintage**

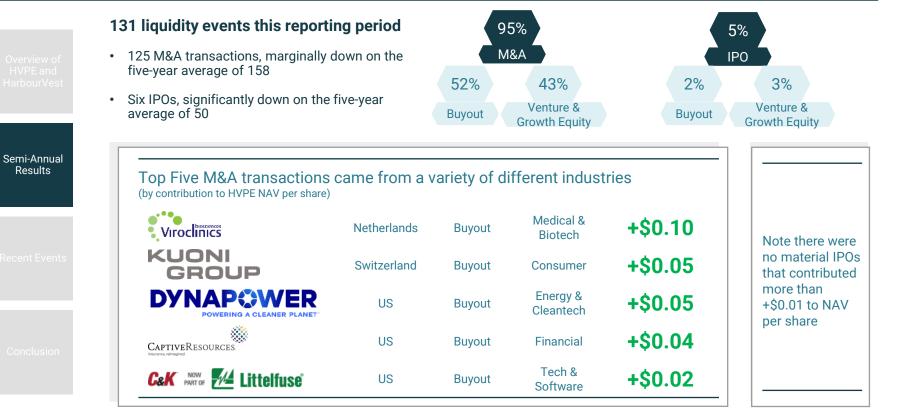




#### Past performance is not indicative of, or a guarantee of, future performance. The value of an investment in the Company may fluctuate and share prices and returns may go down as well as up.

### Exits hit by an essentially-closed IPO market





Top Five M&A transactions and Top Five IPOs measured by contribution to HVPE NAV per share as measured since the announcement of the transaction or IPO filing, not the gain during the reporting period. The companies shown above represent the top M&A and IPOs in HVPE's portfolio between 01 February 2022 and 31 July 2022, with the largest uplift on exit in USD from the announcement of the transaction or IPO filing. Past performance is not a reliable indicator of future results.

### **Top 10 liquidity events**



#### Realisations have slowed vs. the prior year, with very few IPOs in the period

- Total of 131 M&A transactions and IPOs in the six months to 31 July 2022 (split 95% M&A and 5% IPOs)
- Viroclinics Biosciences (\$10.9m) and Kuoni Group (\$7.0m) were the largest individual contributors
- Top 10 largest realisations distributed a total of \$48.6m to HVPE

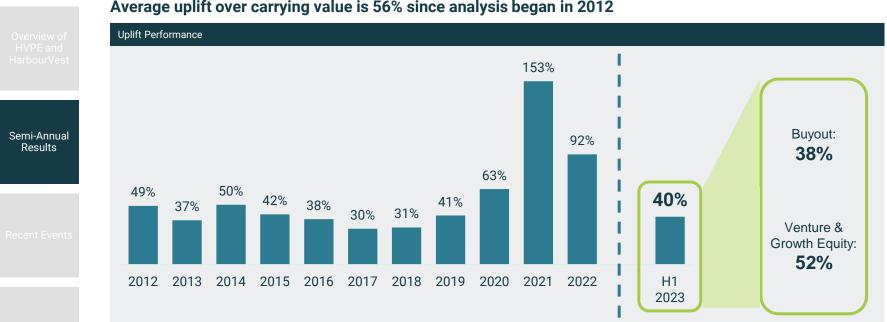
	COMPANY		DESCRIPTION	HVPE DISTRIBUTED VALUE (\$)*
i-Annual esults	Viroclinics Biosciences B.V.	Viroclinics	Q1 2022 M&A transaction – full realisation	\$10.9m
	Kuoni Group	KUONI GROUP	Q1 2022 M&A transaction – partial realisation	\$7.0m
	Datadog, Inc.	DATADOG	Q3 2019 IPO – realisation of remaining position	\$5.2m
	Consumer Cellular	Consumer Cellular <sup>.</sup>	Q1 2022 private transaction – partial realisation	\$4.5m
	Captive Resources, LLC		Q2 2022 M&A transaction – full realisation	\$4.3m
	Curriculum Associates, LLC	Curriculum Associates	Q1 2022 M&A transaction – partial realisation	\$4.0m
	Medius AB	emedius	Q1 2022 M&A transaction – partial realisation	\$2.7m
	Refresh Mental Health	REFRESH Mental Health.	Q1 2022 M&A transaction – full realisation	\$2.6m
	Alert Logic Inc.	ALERT LOGIC"	Q1 2022 M&A transaction – full realisation	\$2.6m
	Ozone Networks, Inc.	🕗 OpenSea	Private transaction – undisclosed	\$2.6m
			Тор 10 =	\$48.6m

Liquidity events and distributions refer to the period February 1, 2022 and July 31, 2022. Excludes the distributions coming from a partial redemption from HVPE's 2018 commitment to Adelaide (a global infrastructure and real assets fund). Past performance is not indicative of, or a guarantee of, future performance. The value of an investment in the Compy may fluctuate and share prices and returns may go down as well as up. Some distributions cannot be disclosed due to confidentiality agreements in place. "HVPE distributed use represents HVPE's share of primary investment, and direct co-investment received during the period.

Semi-/ Res

### Uplift on carrying value at realisation





### Average uplift over carrying value is 56% since analysis began in 2012

For H1 2023, the analysis includes 34 companies and covers 82% of the total value of the transactions.

As of 31 July 2022. This analysis represents a subset of the transactions and does not represent the portfolio as a whole. Additionally, it does not reflect management fees, carried interest, and other expenses of the HarbourVest funds or the underlying managers, which will reduce returns. Past performance is not indicative of, or a guarantee of, future performance.

### **Expense ratio**

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Net operating expense ratio has generally trended downwards, while carried interest varies with performance

	FINANCIAL SUMMARY		SIX MONTHS TO 31 JULY 2022	12 MONTHS TO 31 JANUARY 2022	SIX MONTHS TO 31 JULY 2021
	HVPE OPEX		0.19%	0.40%	0.22%
	HarbourVest Fund OPEX HVPE's share of fund-level operating expenses (professional fees and organisational costs)		0.07%	0.21%	0.07%
i.	Management Fees Fund-level management fees payable to HarbourVest, together with the management fees relating to some secondary co-investments		0.31%	0.64%	0.31%
	Interest Income		-0.02%	0.00%	0.00%
	Net Operating Expense Ratio	~~	0.55%	1.25%	0.60%
	Carried Interest Fund-level performance fees payable to HarbourVest		-0.09%	1.69%	1.10%
	Total Expense Ratio	~~	0.46%	2.94%	1.70%

The TER is calculated over the average of the beginning-of-period and end-of-period NAV (in the "Six Months to 31 July 2022" case, this would be 31 January 2022 and 31 July 2022). Reflects the costs incurred by the Company in managing its portfolio of HarbourVest funds, but does not include the fees charged by underlying general partners (full look-through cost estimate now included in the Key Information Document, available at <u>www.hvpe.com</u>). Note NAV per share performance figures are, and always have been, quoted net of all fees and expenses.

### **Cash flows to 30 September**

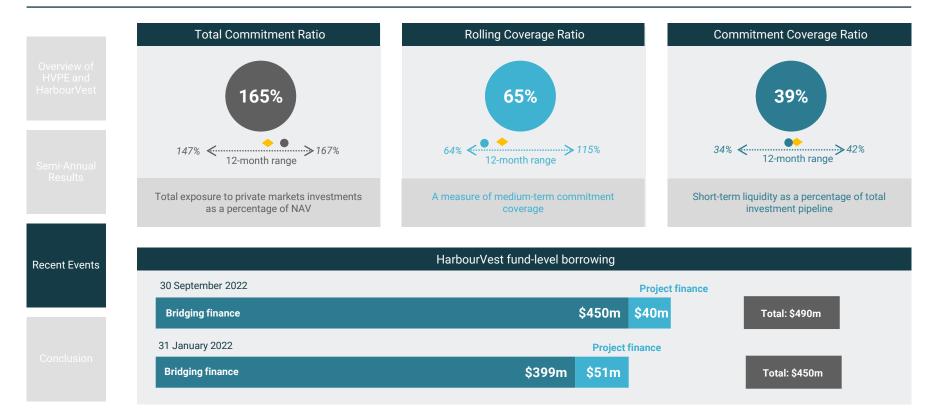


At 30 September 2022, HVPE's cash and cash equivalents and available credit totaled \$1.0 billion. September was a strong month for cash flows, with \$91 million invested and \$90 million received. Net Cash Position & Credit Facility Monthly Cash Flow Profile Net Cash Calls (\$m) Distributions (\$m) — Net Position (\$m) \$400 Available Credit Position (\$m) Facility (\$m) \$300 \$150 \$200 \$100 \$100 \$0 -\$100 \$50 -\$200 -\$300 \$0 Recent Events -\$400 -\$500 -\$50 -\$600 -\$700 -\$100 -\$800 Oct Nov Dec Jan Mar Apr Jun ١n Sep '22 Feb ٨ay Aug 2008 2009 2010 2012 2013 2014 2015 2016 2017 2017 2019 2019 2019 2020 2021 2022 2011

Cash position and credit facility position as at 30 September 2022. Cash flow profile based on annual and semi-annual performance disclosed in HVPE's reports. Past performance is not indicative of, or a guarantee of, future performance. The value of an investment in the Company may fluctuate and share prices and returns may go down as well as up.

### **Balance sheet at 30 September**





The 12-month range for each ratio includes monthly estimate data from October 2021 through to September 2022 (inclusive). The solid circles represent where that respective ratio currently sits within that range, and the yellow diamond represents the median ratio within the period. Past performance is not indicative of, or a guarantee of, future performance. The value of an investment in the Company may fluctuate and share prices and returns may go down as well as up. For illustrative purposes only.

### **Portfolio valuations – 30 September NAV estimate**



#### Includes 100% 30 June 2022 valuations or more recent

- At 30 September 2022, HVPE's estimated NAV per share was \$47.15 (£42.21)
- This represents a decrease of \$1.96, or 4.0%, from the audited 31 January 2022 US dollar NAV per share
- This figure is based on the entire portfolio being valued at 30 June 2022 marks or more recent

Date	Portfolio Valuations
30 September 2022	9%
30 June 2022	91%

**Recent Events** 

### Conclusion







# Appendix

### • ESG

- HVPE's approach to ESG
- HarbourVest's ESG framework
- HarbourVest Partners, the Manager
- How we do it: Investment Process
- HVPE Supplementary Financials
  - Top 10 Largest Managers
  - Top 10 Largest Companies

## **HVPE's Approach to ESG**



### Core to HVPE's purpose is investing in a responsible manner:

"HVPE, through its investments in HarbourVest funds, helps to support innovation and growth in the global economy whilst seeking to promote improvement in environmental, social, and governance standards."

### HVPE's ESG policy statement is a recognition and commitment to ESG principles:

"The Board recognises the critical importance of ESG considerations to many investors. The Board recognises that ESG issues can present both opportunities and threats to long-term investment performance and is committed to responsible and sustainable investing."



### **ESG Framework (HarbourVest Partners)**



	ESG C	ouncil		
11 members; multidisciplinary Provides firmwide support on ESG strates	gy and policy implementation			
ore Program Pillars		HarbourVest PRI F	Ratings	
Integrate ESG factor     investment processor		ESG Category		2020 Score*
ices 0	• Foster GP adoption and support	Strategy & Governance		A+
2 <sup>10</sup> C <sup>10</sup> C <sup>0</sup> D <sub>0</sub>		Indirect Investments (Primary & Secondary)		A+
Aligned Interests Transparency Performance	<ul> <li>Reflect values in policies and products</li> </ul>	Direct Investme	nts	А
	policies and products	CarbonNeutral <sup>®</sup> Co	ompany	
Provide transparency to stakeholders	Govern efforts through senior leadership	CARBON CARBON NEUTRAL Company CarbonNeutral.com	We achieved certification in with <i>The CarbonNeutral Pr</i> global framework for ca	rotocol, the leading

PRI Reporting Framework. As a signatory to the PRI, HarbourVest pays an annual fee and has an annual obligation to complete the PRI Reporting Framework. HarbourVest's most recent ratings from the PRI are A+/A+/A for 2020. These are the ratings for the three assessed modules that HarbourVest was required to complete, the ratings have been omitted. The modules are: 0.1. Strategy & Governance (A+), 07. Indirect - Manager Selection, Appointment & Monitoring - Private Equity (A+); 16. Direct & Active Ownership - Private Equity (A). PRI ratings are a absolute, the ratings are not graded on a curve. Please see more information on the 2020 reporting and assessment process on the PRI website (www.unpri.org) under "Reporting & assessment archive". The accompanying 2020 PRI transparency and Assessment Reports for HarbourVest are available upon request.

### **HarbourVest Partners, the Manager**



Executive Management Committee	Portfolio Construction Committee
John Toomey	John Toomey
Peter Wilson	Greg Stento
	Paula Drake

- Clear leadership
- 68 managing directors with an average firm tenure of 13 years
- 175+ investment professionals, with 18 languages spoken
- 400+ Operations, IT, Portfolio Analytics, HR, Accounting, Tax, Treasury, and Administration professionals
- 150+ Investor Relations, Client Service, and Marketing professionals
- Independent business, owned by the members



### How we do it: Investment Process





# **Top 10 largest managers**



# HVPE provides access to leading private market managers. We believe these managers have the expertise to capture trends and unlock value

MANAGER		REGION	STAGE	INVESTMENT VALUE (%)	INVESTMENT VALUE (\$)
IDG Capital Partners	<b>IDG</b> Capital	Asia	Venture & Growth Equity	4.3%	\$153m
Index Ventures	Findex Ventures	Europe	Venture & Growth Equity	2.9%	\$102m
Insight Venture Management	INSIGHT	North America	Venture & Growth Equity	2.7%	\$94m
Battery Ventures	Battery	North America	Venture & Growth Equity	1.9%	\$66m
Thoma Bravo	THOMABRAVO	North America	Buyout	1.7%	\$61m
Corsair Capital Infrastructure Partners	CORSAIR CAPITAL	Asia	Infrastructure & Real Assets	1.6%	\$58m
Lightspeed Venture Partners	Lightspeed	North America	Venture & Growth Equity	1.6%	\$58m
MetLife Investment Management	MatLife Investment Management	North America	Buyout	1.6%	\$57m
Andreesen Horowitz	andreessen Horowitz	North America	Venture & Growth Equity	1.5%	\$54m
Kleiner Perkins Caufield & Byers	KPCB	North America	Venture & Growth Equity	1.5%	\$51m
			Top 10 =	21.3%	\$754m

As at July 31, 2022. Past performance is not indicative of, or a guarantee of, future performance. The value of an investment in the Company may fluctuate and share prices and returns may go down as well as up.

### **Top 10 largest disclosable companies**



HVPE provides access to a broad range of companies, diversified across geography, investment stage, and industry

COMPANY		LOCATION	STRATEGY	INVESTMENT VALUE (%)	INVESTMENT VALUE (\$)
Shein	SHEIN	China	Venture & Growth Equity	2.4%	\$85m
DP World Australia	DP WORLD <sup>®</sup> Australia	Australia	Natural Resources	1.0%	\$36m
Sidney Murray Hydroelectric Project	SIDNEY MURRAY 📚	United States	Infrastructure	0.7%	\$26m
CrownRock, L.P.	CrownRock	United States	Venture & Growth Equity	0.6%	\$21m
Preston Hollow Capital	0	United States	Buyout/Acquisition	0.6%	\$21m
Itinere Infraestructuras	Itinere	Spain	Natural Resources	0.6%	\$20m
Discord	Discord	United States	Venture & Growth Equity	0.5%	\$17m
Databricks, Inc.	databricks	United States	Venture & Growth Equity	0.5%	\$16m
Knowlton Development Corporation		Canada	Buyout/Acquisition	0.5%	\$16m
Froneri Limited	FROMERI	United Kingdom	Buyout	0.4%	\$16m
			Top 10 =	7.8%	\$274m

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### **Forward-looking statements**



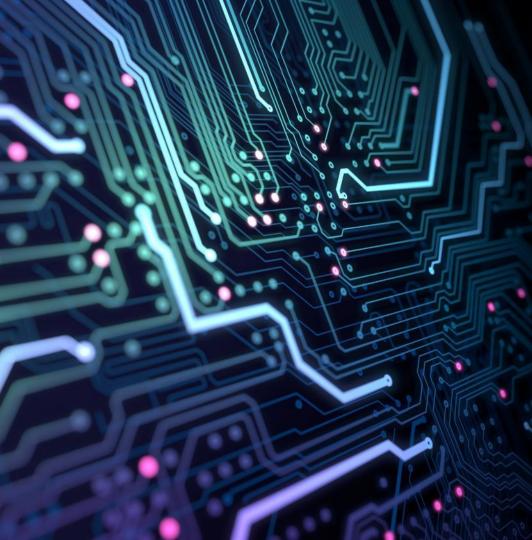
Some of the factors that could cause actual results to vary from those expressed in forward-looking statements, include, but are not limited to: the factors described in this report; the rate at which HVPE deploys its capital in investments and achieves expected rates of return; HarbourVest's ability to execute its investment strategy, including through the identification of a sufficient number of appropriate investments; the ability of third-party managers of funds in which the HarbourVest funds are invested and of funds in which the Company may invest through parallel investments to execute their own strategies and achieve intended returns; the continuation of the Investment Manager as manager of the Company's investments, the continued affiliation with HarbourVest of its key investment professionals and the continued willingness of HarbourVest to sponsor the formation of and capital raising by, and to manage, new private equity funds; HVPE's financial condition and liquidity, including its ability to access or obtain new sources of financing at attractive rates in order to fund short term liquidity needs in accordance with the threstment policy; changes in the values of or returns on investments that the Company makes; changes in financial markets price of HVPE's shares.

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**One share.** A world of private company opportunities.



